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## TO WHOM IT MAY CONCERN

## REFERENCE - FOCUS ENGINEERING AND CONSTRUCTION P/L

Rod Campbell from Focus Engineering & Construction P/L asked if we would be prepared to provide a reference as to their involvement and performance as one of the major contractors on our recently completed Goulburn River High Country Rail Trail. On behalf of Council I have no hesitation in doing so.

By way of background, Focus was largely responsible for the replacement or refurbishment of the now completed forty nine bridges on the project. It was a multi-million dollar undertaking with Focus manufacturing steel and concrete components, input to design and documentation and on-site construction of the actual bridges.

Focus met all their contractual requirements with Council and was always very willing to discuss and instigate agreed changes. Contract Variations were to a minimum and amicably agreed upon.

Their interaction with the Works Superintendent, other members of the project team, other contractors, various government agencies and adjoining landowners was exemplary.

We wish Focus Engineering & Constructions all the best with other projects in our region.

Yours sincerely

David Roff

**Chief Executive Officer**